

Message Text

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PAGE 01 STOCKH 03414 171316Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----066224 171426Z /50
R 171104Z AUG 77
FM AMEMBASSY STOCKHOLM
TO USDOC WASHDC
INFO SECSTATE WASHDC 1358

UNCLAS STOCKHOLM 3414

E.O. 11652: N/A
TAGS: BEXP, SW
SUBJ: STUDY OF INTERNATIONAL TRENDS IN ABRASIVE PRODUCTS

REF: USDOC 8372

1. SWEDISH PRODUCTION:

	1973	1974	1975
	TONS	VALUE	TONS VALUE

ALUMINUM OXIDE OXIDE, HYDROXIDE AND CARBORANDUM (SITC 513.6)	0	0	0	0	0	0
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SILICON CARBIDE, 514.9.5	0	0	0	0	0	0
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NATURAL AND ARTIFICIAL
ABRASIVES, 663.1.1

NATURAL STONE	476	382	495	532	460	510
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DIAMOND	6391	5059	8086	6528	9595	8174
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OTHER	9565	49906	10037	56660	9349	66307
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COATED ABRASIVE PRODUCTS,
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663.2.0	3535	40207	3223	54545	1847	47054
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(VALUE GIVEN IN THOUSANDS OF SWEDISH KRONOR; \$1 EQUALS 4.4 SKR)

2. OUTLOOK TO 1980: STABLE DEMAND. IMPROVED AND LONGER-LASTING
ABRASIVES PERMITTED REDUCTION OF USAGE WITHIN SPECIFIC INDUSTRIES.
HOWEVER NEW USES HAVE DRAWN UP THE SLACK; THIS TREND IS EXPECTED

TO CONUE TO 1980.

A. AN INDEPENDENT FACTOR IS THE ECONOMIC CYCLE -- WHEN INDUSTRIAL PRODUCTION RISES OR FALLS THE DEMAND FOR ABRASIVES FOLLOWS. SWEDISH INDUSTRIAL PRODUCTION HAS BEEN DOWN IN 1976 AND 77; IMPROVEMENT IS HOPEFULLY EXPECTED 1978-80.

3. US INDUSTRY MARKET PENETRATION: MAJOR US MANUFACTURERS - NORTON, CARBONUNDUM, UNICORN, DILOX, 3M, ENGELHARD - ALREADY ACTIVE IN SWEDISH MARKET. US SHARE OF IMPORTS DELCINED FROM 1945 TO 1970 DUE TO INCREASED EUROPEAN COMPETITION INCLUDING US COMPANY MANUFACTURING IN EUROPE. SINCE 1970 MARKET SHARES HAVE BEEN RELATIVELY STABLE THROUGH US IMPORTS CURRENTS THREAT- ENED BY PRICE CUTTING, PRIMARILY BY AGENTS FOR GERMAN PRODUCTS. US MANUFACTURERS HAVE BEEN SLOW TO MEET THIS RENEWED COMPETITION.

A. THE BEST OPPORTUNITY FOR A US MANUFACTURER TO IMPROVE MARKET SHARE IS IN NEW HIGH TECHNOLOGY PRODUCTS. THUS R&D EXPENDITURES ARE INCREASING AND THIS TREND MUST CONTINUE.

4. FOR TRADE ASSOCIATION CONTACT THE ABRASIVES SECTION, FEDER- ATION OF SWEDISH INDUSTRY, BOX 5501, S-114 85 STOCKHOLM. MANUFACTURERS INCLUDE COMPANIES SUCH AS:

SLIPMATERIAL DILOX AB, BOX 23, S-54101 SKOVDE
SVENSKA SMERGELSKIFFABRIKEN AB, S-26300 HOGANAS
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UNICORN AB, BOX 125, S-761 00 NORRTALJE
SLIPMATERIAL-NAXOS, FACK, S-593 01 VASTERVIK
MICOR AB, S-312 01 LAHOLM
KAPMAN AB, BOX 55, S-430 20 VEDDIGE
NORTON SCANDINAVIA AB, BOX 12203, S-102 25 STOCKHOLM
AB VERIMAX, BOX 170, S-430 20 VEDDIGE
SVEA AB, SLIPSKIVEFABRIKEN, BOX 128, S-183 22 TABY.
PERRY

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
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Concepts: n/a
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Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
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Format: TEL
From: STOCKHOLM
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Legacy Key: link1977/newtext/t19770851/aaaabrfs.tel
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Retention: 0
Review Action: RELEASED, APPROVED
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Review Release Date: n/a
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SAS ID: 1572587
Secure: OPEN
Status: NATIVE
Subject: STUDY OF INTERNATIONAL TRENDS IN ABRASIVE PRODUCTS
TAGS: BEXP, SW
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/a9106b59-c288-dd11-92da-001cc4696bcc
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